

A focus on personal, patient and community safety...



APRIL 1, 2025 13th EMS Financial Symposium | **APRIL 2-4, 2025** 17th Annual National EMS Safety Summit: A Safety Academy



13th EMS Financial Symposium

17th Annual National EMS Safety Summit Pre-Conference

Embassy Suites by Hilton- Downtown Denver

1420 Stout St., Denver, Colorado 80202

Tuesday, April 1, 2025, Conference Speakers

***Sponsored by Mile-High and Plains to Peaks
Regional Emergency Medical & Trauma Advisory Councils***



[Asbel Montes, Co-Founder & Managing Partner, Solutions Group Services](#)

Meet Asbel Montes, the innovative mind behind Solutions Group Services—a game-changing AI-powered healthcare tech company that's flipping the script on healthcare revenue cycles. After years in the trenches as a leader in the EMS space, witnessing healthcare providers struggle with delays, denials, and mountains of paperwork, Asbel decided enough was enough. He set out to create a solution that not only makes sense of chaos but also helps providers uncover hidden revenue, giving them the freedom to focus on what really matters: providing the best patient experience.

At Solutions Group Services, Asbel leads a passionate team that's all about breaking down barriers and finding smarter ways to boost financial health. Their tech integrates seamlessly with existing systems, making it feel like a supercharged sidekick that works quietly in the background—no disruptions, just results.

With his wealth of experience in revenue cycle management and a knack for navigating the complex world of government relations, Asbel isn't just a leader; he's a trusted ally for healthcare providers. He's here to champion their causes, push for better reimbursement practices, and turn the financial tide in their favor.

In a world where healthcare can feel overwhelming, Asbel and Solutions Group Services are on a mission to make it more efficient and rewarding, empowering organizations to achieve operational excellence.



[Kathrynne Johns, CFO, Allegiance Mobile Health](#)

Kathrynne brings more than 20 years of FP&A, accounting and operational finance experience at regional and national levels. Her expertise includes scaling national systems, automating and standardizing business processes; and developing organizational growth-based solutions. Kathrynne brings a wealth of EMS industry experience including M&A, county and hospital-based RFP preparation, modernizing medical and vehicle-based inventory systems and processes; and leveraging automation tools for budgeting, forecasting, revenue cycle and functional KPI reporting.

She has served as CFO, VP and Director at regional and national levels within large private EMS organizations including Rural Metro and Falck. Kathrynne is the CFO of the largest private EMS service in Texas, Allegiance Mobile Health and currently holds an Advisory position with Thoughtful AI.



[Kevin Fairlie, JD, MHA, Fairlie Law, LLC and EMS Compliance, LLC](#)

Kevin is a national healthcare attorney who has specialized in representing Fire and EMS organizations across the country for more than 20 years. His expertise is in complex federal investigations led by the U.S. Department of Justice and the Office of Inspector General (OIG) of the DHHS. He also has significant experience representing Fire/EMS organizations with Medicaid Fraud Control Unit investigations; state licensing board investigations; Medicare/Medicaid cost report audits; and the full spectrum of legal matters facing EMS and Fire entities.

Kevin has served as CEO and Chief Compliance Officer to national and regional EMS organizations and is outside counsel to numerous Fire, EMS and Air Ambulance operators. He has spoken to thousands of Fire Chiefs and EMS leaders over the years, is a frequent guest lecturer at national conferences and his articles on legal matters are published regularly in national Fire and EMS publications.

Kevin earned his law degree and Master of Healthcare Administration degree from the University of Missouri. He is Counsel and Executive Advisor to EMS Compliance, LLC and is the Founding Member of Fairlie Law, LLC. He can be contacted through www.emscompliance.com or www.fairliellc.com.